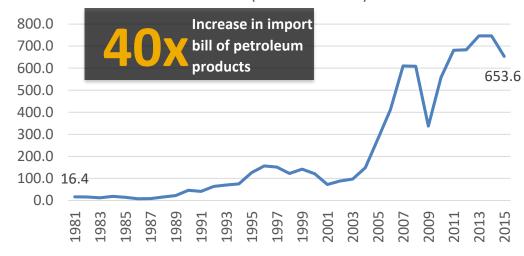
Promise 2030 - Challenges on scalability of electrification in India

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Why so much interest in EVs?

India's Import Bill for Petroleum Products from 1981 – 2015 (in INR Billions)



Petroleum consumption up from 32.5 mill tons in 1981 to 184.7 mill tons in 2015

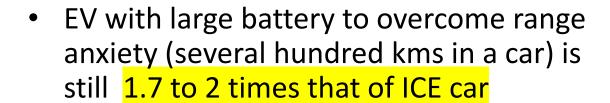
- EV is four-times as energy efficient as ICE; has 50 times less moving parts
 - ICE efficiency: 22% to 23% Vs EV motor energy efficiency: 90%

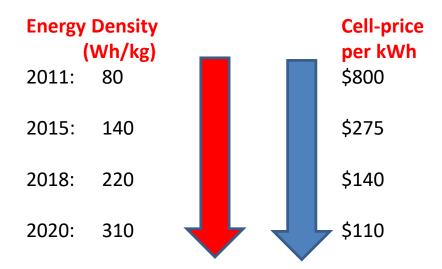
Where is the problem to switch to EVs?

- Batteries: energy-storage
 - Energy-density of Li-Ion battery-cells is continuously increasing and is in between 250 to 300 Wh/kg today
 - But much less than that for petrol at 9000 Wh/kg
 - Even taking into account four times higher drive-efficiency
 - Battery weight per km is 8 to 9 times higher than that of petrol-tank per km
 - Same with the size
- And Cost of battery is inversely related to its energy density
 - Higher energy-density: lower use of materials like Lithium, Cobalt, Nickle
 - Higher energy density will have higher safety concerns

Increasing Energy Density -> Affordable Batteries

- Energy density increasing rapidly: main driver for cost reduction
 - Li Ion Battery: up to 300 Wh/kg available
 - Towards 400 to 500 Wh/kg in coming years
 - NMC with Graphite-Silica anode
 - LFP is limited to 160 Wh/kg
 - Other variants of Li-battery may emerge to drive energy density higher
 - Higher energy-density: higher safety concerns





Compute battery pack cost per km, taking into account its lifetime, depreciation and interest

But are EVs affordable today?

India's auto-segment different from that in most of the world: small and affordable vehicles

95%

- Domination of 2-wheelers: 79%
- Autos including small goods vehicle: 4% (rickshaw not included)
- Economy Cars costing below ₹1 million: 12%
- Premium Cars costing above ₹1 million: 2%
- Buses and large goods vehicle (including trucks): 3%
- 98% of public and affordable vehicles: not the focus of the rest of the world; India would attempt to get leadership here
- 2% vehicles (premium four-wheelers): similar to that in rest of world; India would learn and adopt; encourage multinationals to manufacture them in India
 - Less than 0.5% costs more than ₹1.5 million
 - Will help us build a stronger ecosystem for components and subsystems

Increase Energy-efficiency of EV

- Battery Dominates the cost of EV
- Focus on higher energy-efficiency: Kitna deti hai for EVs (kms/litre of petrol)
 - Lower the energy (Wh/km) used per km, lower is the battery size and its cost to drive certain range
 - size and weight of the battery reduces: in fact enhancing efficiency further
 - Efficiency improved by improving Motor and Controller efficiency, better tyres (lower rolling resistance), better vehicle-aerodynamics and lower weight
- Battery size reduced by 35% to 40% over last two years in India
 - For e-autos: from 70 to 80 Wh/km to 45/50 Wh/km
 - E-buses: from 1600 Wh/km to 900 Wh/km

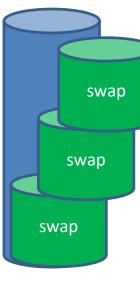


Battery size without range anxiety

Approach I: Business viability for Public Transport

- To make Public Electric Vehicles more affordable
 - Split battery into smaller size (one third) and swap
 - No waiting time to charge battery: no public infrastructure required
 - Smaller Battery size makes EV highly affordable as compared to petrol vehicles
 - no further economic challenge or technical challenge
 - Engineering Challenges for battery-swapping need to be overcome
 - Battery-life severely affected by Fast Charging at 45 deg C
 - Swapped battery can be charged in conditioned environment and in two hours to maximise its life
 - Separate vehicle business (without battery) & energy business (Energy Operator)
 - Capital and operation cost (₹/km) similar to that for petrol / diesel vehicle
 - WITH limited SUBSIDY, electric autos and buses can compete today with ICE vehicles





Approach II: Private Vehicles (4W/2W)

- Batteries dominate the cost of an EV: Tesla uses battery with 540 kms range
 - Increasing the vehicle weight (reducing the energy efficiency or kms/kWh)
 - On the other hand, Smaller battery creates range anxiety
 - Public Fast Charger: waiting time + public charging infrastructure: takes an hour to charge battery
 - Fast Charge in 15 to 20 minutes: needs expensive batteries (life impacted as temperature crosses 40°C)
- Suppose EVs have a small low-cost battery with limited range built-in: Affordable
 - Example: 100/50 km range for e-car / e-scooter: Enough within cities for 90% of days
 - Use only night-time Slow Charging: maximising battery life
- When one needs to drive longer distances (10% of days)
 - use a RANGE EXTENDER battery to completely overcome range anxiety
 - Swap-in a second (swappable) battery doubling the range at a petrol pump (3 to 5 minutes)
 - Swap the swappable battery again for still longer range (300 kms or 400 kms)
 - Swapping carried out by Energy Operators

Approach III: Conventional Approach

- Choose right size batteries
 - Slow-charge normally
 - Fast Charge when needed: may impact battery-life
- Needs chargers to be standardised: what standardisation?
 - Connector: plugs and sockets
 - Voltage, current and power (maximum)
 - Communication to vehicle?
 - Communication to charger management: charging operator or utility manager
 - Metering: how does one bill customer
 - protection

Do we have Charging Infrastructure?

Energy Operators could set up Charging / Swapping Infrastructure

Charging Strategy for best battery-life

- Best Charge: SLOW AC at homes in nights (requires on-board chargers)
 - or two to three hours SLOW charging at office or parking lots
 - 15 Amp single phase charging (up to 3 kW) for two-wheelers, three-wheelers or small four-wheelers
 - Three phase charging (6 kW to 20 kW) for larger vehicles with larger battery
- Only occasional FAST charging
 - Long-distance trips, vacations, restaurant visits
 - Need to consider that fast charging may impact battery-life
 - Especially for low-cost batteries
- Buses and Taxis may need regular FAST charging

Charger for Public places: Where?

- Petrol pumps: NO SPACE -- pumps designed for servicing a vehicle in 3 to 5 minutes
 - Vehicles need to keep moving IN and OUT
 - Swapping at petrol pumps in three to five minutes is OK
- Office/Street parking, Parking lots, multi-storied buildings: Yes
 - Slow Public Chargers: can be same as used in multi-storied building
 - Fast Chargers: how fast? What kind of vehicles and batteries
- DC Fast Charging: industry need to have a common answer to
 - What voltage and Power?
 - Connector?
 - Protocols between vehicle charger and charger utility back-end
 - Costs about ₹10000 per kW
 - 50 kW charger will cost ₹500,000: When will there be a business case?

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Where will we get Lithium for batteries?

or will we for-ever import Lithium, Nickle, Cobalt, Manganese and Graphite!

Li Ion Batteries for EV

- Battery-pack development involves
 - thermal design as per Indian temperature and driving conditions
 - Low-cost Cooling mechanism to withstand 45°C ambient
 - mechanical design to ensure cells do not bulge
 - Battery Management Systems to get the best out of each cell
 - Safety is a major concern: handled by BMS
 - established and start-ups making waves in making BMS
- Cell manufacturing: technology changes every two years
 - Need technology which stays ahead in energy density
 - \$50M per GWh Capital investment: JV with external tie-ups

Cell to Pack Manufacturing (30 -35% value)



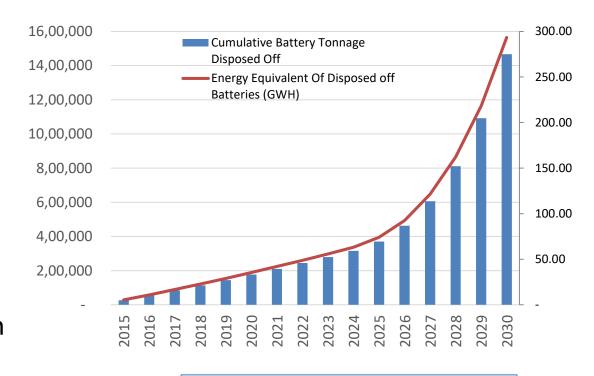
Cell Manufacturing (30% value)



Battery Materials (40% value)

Materials for Batetries

- Li-Ion batteries today use
 - Lithium, Cobalt, Manganese, Nickel and Graphite
 - India does not have much of the mines for any these
 - Import bill could sky-rocket : 25 GWh per year by 2025
- Recycle used batteries (urban mining)
 - 90% of Li and Co, Ni, Mn and Graphite being recovered
 - Need large number of recycling plants with ZERO EFFLUENT
- India could import used batteries and become the urban-mining capital of the world for Li-Ion battery-materials



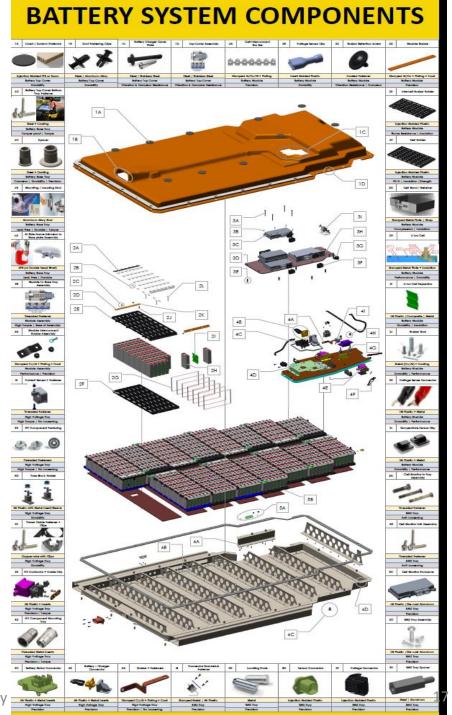
Over 1 Lakh tons of recyclable batteries are currently available in the market

EV threatens India's GDP (auto-sector 7.1% + 5% transport fuel processing / distribution) and large number of jobs

Will we lose jobs and GDP?

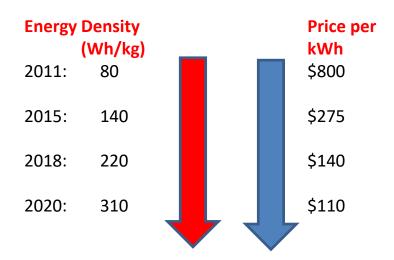
Depends upon whether we design and manufacture sub-systems within India

- Battery-pack manufacturing involves large number of components
 - Large number of ancillary industry
 - Large number of jobs
- Battery-packs need to be designed for India's environment conditions
 - Involves quality thermal design
 - Careful mechanical design
 - BMS to ensure cell life maximised and safe operations under all conditions



Cell-manufacturing: Requires Large plants for

- India needs over 100 GWh of cell manufacturing every year
 - Prismatic, Pouch and Cylindrical
- Battery cell manufacturing like a large process industry
 - High investments
 - Technology changes very rapidly
 - Cost falling rapidly
 - Will require lots of ancillary industries
 - Lots of jobs



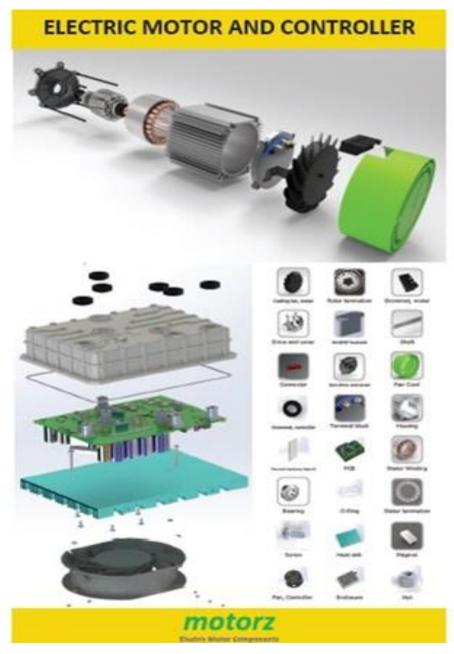


Will we have to import all Battery raw materials?

- Not if we recycle all used battery with ZERO effluent
 - Can recover over 90% of Lithium, Manganese, Cobalt, Nickle and Germanium
 - And reuse in new batteries
- Highly manual-intensive work: will create huge number of jobs
 - India could become Urban mining capital of the world
 - Import used battery and recover materials
- Battery Recycling market: \$100M today, over \$1B by 2030
 - 1 lakh ton battery waste available today: 23 GWh of batteries
 - Near Term Driver: Consumer Electronics and laptop battery
 - Long term Driver: Electric Vehicles & Stationary Storage Energy
- Need to recycle each battery
- Ensure that all spent Li Ion batteries are sent for recycling
 - Manufacture's obligation

Motors and Controllers

- Need motors and controllers for
 - Two-wheelers
 - Three-wheelers
 - Four-wheelers
 - Buses
 - Trucks
- Hundreds of components



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Battery Swapping at every Street Corner





Creates large number of small entrepreneurs

Create a large number of jobs

Potential for small business

To Conclude

- Possible to make two / three-wheelers EV affordable in India today: 4-wheelers will follow
 - Aided by FAME-II and GST subsidies and smaller swappable battery
 - Charging Infrastructure not a limitation
- Possible to make high energy-density battery affordable and safe
- Possible for India to recover Li, Co, Ni etc form used batteries: urban mining
- Will it impact our GDP? No, if we make all subsystems
- Time is of essence: In four years, may be flooded with imported EVs / subsystems
- Can we do it by 2030: Certainly

EV article in recent IEEE Electrification Magazine: https://ieeexplore.ieee.org/document/8546812
For deeper understanding, look at the blog "understanding the EV Elephant": https://electric-vehicles-in-india.blogspot.in/2017/12/